

# EXPOSURE

*the tailor-made  
photographic experience from  
Andy Skillen Photography*

ANDY SKILLEN  
PHOTOGRAPHY



## Experience. Delivered.

So why us? Well, firstly, every photo you ever see promoting a destination has been taken by me personally. There is no need for anonymous stock when you have a library of experience of your own! You will go where I go, see what I see in a way that I would approach a shoot. There are no "5 minute" experts trying to tell you that "the best lodge you have to stay is...." because they've read it somewhere, or met someone at a trade show. This is about recycling well over 20 years of photography experience and travel and putting a long-established network, and one in which I am known, at your disposal.



### WE WILL...

- **LISTEN:** I'm not about to start simply preaching at you and listing a whole bunch of "you must do's...." and "you simply have to stay here's" ....No. Call me old-fashioned, but I feel the point of this is to understand YOU and what you are hoping to achieve/see. Then it's a matter of working with you to finalise a plan. THERE IS NO "ONE SIZE FITS ALL" for us and I can't stand consultants who spend 90% of the time listening to the sound of their own voice. You lead, we'll support.
- **USE EXPERTS.** The guides and locations and our style of in-country travel are all exactly as I would undertake the trip if I was going there to take photos myself. Nothing added, nothing taken away as they say. Our guides have often worked with professional film crews and photographers all their lives, and as such know exactly how to operate.
- **COMMIT TO WILDLIFE.** We donate a substantial proportion of profits from talks and trips to some of the most deserving, direct-action wildlife charities that exist. Conservation has been at the heart of my photography all my life, and the wild world has given me a fantastic career and therefore giving back. On that basis, you could book the same trip with us as anyone else if you wanted to, and be safe in the knowledge that your funds are going into direct action overseas. Check out the website for more details, but also check out THEIR websites to see the work we do.
- **REMEMBER** that this is your holiday and should be memorable. For me, I want you to see the natural world in all its glory, and inspire you in all you do. It's that simple really.
- **REMAIN FOCUSED.** This is where it really helps not to have a retinue of staff to house, feed and provide pensions for. There is no requirement for us to put on a standard 20% for everything to cover huge bills. This is an add-on service we provide.
- **LIMIT** our exposure to the areas I have photographed in through my career. I know the places, the people and the wildlife. You can be certain that your trip is putting you in the RIGHT PLACE at the RIGHT TIME to get that shot of a lifetime, or simply an experience you will savour forever.

## Where We Operate

As I say, we're not going to waste your time on places we don't know. Everywhere you go is known to me personally, at first hand, and therefore a place I have photographed in. That is key with us: we don't just visit a lodge for a day, say "ooh...this is nice, we'll put it on our itinerary". We know the places and the people and, more importantly, the experience you can get. So if you want to walk with wild dogs, stare down a wolf, hide from an elephant, commune with great apes, track black rhino on foot, seek out a Himalayan black bear, search for newborn polar bear cubs in winter, spend all day with pumas or camp overnight for a giant armadillo, then drop us an email. Those are just some of the adventures we have provided.



### WE WON'T...

- **WASTE** your time. If we can't do it, don't know it, haven't been and photographed there or can't hook you up in the right way, we'll simply decline.
- **BE PRICE-DRIVEN.** We will not always be the cheapest, and we're never going to sell these experiences at headline-grabbing - or in the case of some...barely noticeable - discounts. The trip is the trip and the experience is the experience. If we start discounting, something, somewhere is going to have to give: whether that is your trip, or, undue pressure is put on the places we go and the people we use. That is not my style, and not a route we will go down.
- **MAKE OUTRAGEOUS CLAIMS** of what you might/might not see and certainly won't make a trip greater than it can be. One example that always annoys me is wolves in winter Yellowstone. You are fed pictures of close-ups in the literature, but the reality is that 99.9% of your sightings will be through a spotting scope. Also, this is such an easy trip to do yourself, we'd gladly tell you exactly how. If you want to see wolves up close, then come with me to Manitoba in the Autumn....and then you really will get some on-foot encounters!
- **BECOME NUMBERS FOCUSED.** We don't have to put through hundreds - maybe thousands - of people a year. Indeed, to keep things compact, we have set a limit on the total volume of wildlife safari spaces that we will reserve each year to 99. This includes the guided trips that I will lead myself. Why do we do this? Simply so that it doesn't become too onerous and interfering with the photography I need to do, and secondly to ensure we don't end up having to get administratively heavy.
- **PUT YOU IN LARGE GROUPS.** This is your experience, and we want to make sure you are only ever involved with like-minded folk with the same aims and ambitions. As such, the most you will ever be with (with the exception of our guided polar bear walking) is 6 people in Africa, and perhaps 8 people on a grizzly bear trip. For bespoke, we aim to keep the numbers as low as possible.
- **WASTE YOUR TIME or OUR RESOURCES.** We don't do flights to the start/end points, as we believe the type of people we deal with are independent enough to factor this themselves. We will advise of course as much as needed, but this part is totally up to you to choose your favourite airline or routing.

discuss your adventure today: email: [andy@faunavista.com](mailto:andy@faunavista.com) or visit [www.faunavista.com](http://www.faunavista.com)

# SAMPLE ITINERARIES

*We are specialists in a number of geographical areas, and in others we are not. As such, when you choose us you can rest assured that everywhere has been road-tested by me personally... not just for a "holiday" but for a commercial shoot. Where you go, or where we advise, is exactly where I have set foot myself.*

*Some of the trips we have organized and advised on from a bespoke manner have included:*

## WALKING WITH WILD DOGS

An 8 day adventure in Zimbabwe where you get to track wild dogs ON FOOT and spend mornings and evenings at the den sites, sitting patiently just metres away, or on the floodplains as they transition to hunting. We have exclusive access to the main camp that works hand in hand with the Painted Dog Conservation Trust and is responsible for tracking, collaring and monitoring the dogs.



## WALKING WITH PUMAS

Off-road vehicle access and de-restricted hiking on private land abutting Torres Del Paine. This is about you, our guides and the pumas, as we work with the only organization to monitor the pumas in the region around the clock all year, and as such dispatch our scouts into the field each morning to search for you. This is a real up close and personal experience with the most elusive of cats. Extensions to a private land condor roost also possible.



## ROAMING WITH RHINO

The only free-roaming black rhino on earth, accessible from one camp in northern Damaraland, Namibia. By flight or overland, we can get you to the site, as well as taking in the chance for desert-adapted elephant too, and then get you on in the field with the Save the Rhino Trust trackers as they look for these incredible desert denizens. To stand and photograph black rhino on foot in such an amazing landscape, is a must-do for any serious wildlife photographer.



*Contact Andy:*

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